

Joint Venture Application in Myanmar Shortlisted by MoPF

Myanmar, 20th May 2019 – Sompo Holdings, Inc. (Group CEO & President: Kengo Sakurada; hereinafter “Sompo Holdings”), hereby announces that Sompo Japan Nipponkoa Insurance Inc. (President: Keiji Nishizawa; hereinafter “Sompo Japan Nipponkoa”), a wholly owned subsidiary of Sompo Holdings, has submitted an Expression of Interest with AYA Myanmar General Insurance Company Limited (hereinafter “AMGI”), a subsidiary of AYA Myanmar Insurance (Chairman: U Zaw Zaw) which is an affiliate of AYA Bank Ltd, the second largest bank in Myanmar, in forming a joint venture to the Ministry of Planning and Finance, the Government of the Republic of the Union of Myanmar (hereinafter “MoPF”), and has been selected as a shortlisted applicant.

1. Our activities in Myanmar

Sompo Japan Nipponkoa was the first foreign insurance company to obtain a business license for the Thilawa Special Economic Zone in 2015 and has been providing insurance services in the zone. In December 2018, together with Myanma Insurance, and Myanma Agricultural Development Bank, which provides loans to farmers, Sompo Japan Nipponkoa launched a pilot project for the “Weather Index Insurance” for the farmers, one of the major industries in Myanmar.

2. Background of selection of applicants

Since Sompo Japan Nipponkoa signed a memorandum of understanding on business cooperation with AYA Myanmar Insurance, which is predecessor company of AMGI, in 2016, we have built a close relationship through deepening the interaction, holding training and seminars, etc. In response to the official announcement made by MoPF in January 2019 regarding the non-life insurance market liberalization, Sompo Japan Nipponkoa and AMGI jointly submitted the Expression of Interest to form a joint venture company with a 35% stake of Sompo Japan Nipponkoa. The application has now been shortlisted by MoPF.

3. Future

Sompo Holdings will proceed with the application process toward the establishment of a joint venture between Sompo Japan Nipponkoa and AMGI.

4. Outline of AMGI

(1) Name of firm	AYA Myanmar General Insurance Company Limited
(2) Address	No.23, Kan Yeik Thar Road, Tha Pyay Gone Ward, Mingalar Taung Nyunt Township, Yangon (East), Yangon, Myanmar
(3) Business description	Non-life insurance business
(4) Chairman	U Zaw Zaw
(5) Gross written premium	About 11.9 billion kyat (about 0.9 billion yen) *1 (Fiscal year ended March 2019)
(6) Year of establishment*2	2018
(7) Number of employees*3	475

*1 Conversion at an exchange rate of 1 kyat = 0.0730 yen

*2 Prior to the liberalization of Myanmar insurance market, AYA Myanmar Insurance established AYA Myanmar General Insurance Company Limited as a non-life insurance company and AYA Myanmar Life Assurance Company Limited as a life insurance company in 2018 due to the request of splitting their composite license into non-life and life insurance business by MoPF.

*3 As of the end of March 2019

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About Sampo Holdings

Management of P&C insurance companies, life insurance companies, and other companies controlled as subsidiaries pursuant to the Insurance Business Law, and other related operations. Its management philosophy is “We will at all times carefully consider the interests of our customers when making decisions that shape our business. We strive to contribute to the security, health, and wellbeing of our customers and society as a whole by providing insurance and related services of the highest quality possible”. SOMPO Holdings aims to be the best customer service provider both at home and abroad. As the core company of the SOMPO Holdings, Sampo Japan Nipponkoa, originally established in Japan in 1888 as a general insurance company, has established a network spanning 218 cities in 30 countries including Europe, the Middle East, North America, Central and South America, Asia, Oceania and Africa. In addition to aiming to be a property and casualty insurance company that is most appreciated by customers and leads the industry not only in scale but also service quality, SOMPO Holdings group is also driving the creation of a “theme park for the security, health, and wellbeing of customers”.

For more information, please visit
<https://www.sompo-hd.com/en/>